FEAS Stock Exchange Certified Specialist
What we want?

FEAS plans to realize "Stock Exchange Specialist Certification" program.

This program aims to create an international Certification for Exchanges' employees, new candidates, and students, which will give them necessary knowledge and qualification for the work in this sector.

Meanwhile, it will ease the recruitment process and cut the recruitment cost for the Exchanges.
Why we need it?

- 300+ Exchanges
- 100,000+ employees
- Employee turnover - approximately 15%
- Estimated recruitment cost per employee of FEAS members - EUR 1,000
- Estimated total annual recruitment costs of FEAS members - EUR 200,000

Source: www.investopedia.com
Benefits of Certification

- Economy of scale
- Database of certified specialists
- Up to date, qualified staff
Is there an alternative?

A research was done, and more than 100 courses and programs were studied. All of them are focused on the investment side and target brokers, financial intermediaries, and investors, not Exchanges' employees.
How we see it?

Eligible candidates (Exchanges' employees and new candidates, students) should register through the online platform, after which they will receive curriculum and studying materials.

Then they should choose the exam date and book a place.

The exam will be organized and held by the Stock Exchange or the partner institutions of that country.

The exam will be checked by the commission of experts. All the candidates which successfully pass the exam will get the Certification and will be included in the data base of FEAS specialists.
What we need for realization?

- Experts
- Technical assistance for building:
  - structure of courses
  - structure of questionnaires
- Technological solution (testing environment, website, etc.)
- Recognition
- Publicity
Which are the next steps?

- Drafting project plan and budget
- Identifying donors and sponsors
- Finding experts and partners
Thank You!